

# QUICK LOOK

## Swagelok Northern California

SINCE 1963



If you work with critical gas and liquid applications in northern California or northwestern Nevada... we are here to help.

## 61 COUNTIES

In California: Alameda, Madera, San Mateo, Alpine, Marin, Santa Clara, Amador, Mariposa, Santa Cruz, Butte, Mendocino, Shasta, Calaveras, Merced, Sierra, Colusa, Modoc, Siskiyou, Contra Costa, Mono, Solano, Del Norte, Monterey, Sonoma, El Dorado, Napa, Stanislaus, Fresno, Nevada, Sutter, Glenn, Placer, Tehama, Humboldt, Plumas, Trinity, Inyo, Sacramento, Tulare, Kings, San Benito, Tuolumne, Lake, San Francisco, Yolo, Lassen, San Joaquin, and Yuba. In Nevada: Carson City, Humboldt, Storey, Churchill, Lyon, Washoe, Douglas, Mineral, Esmeralda, and Pershing.

## Local Inventory

Order from 600,000 individual part numbers for fittings, hoses, leak detectors lubricants & sealants, measurement devices, pre-engineered subsystems, quick-connects, regulators, sample cylinders, tubing & tube accessories, valves, and welding systems...



**\$8,000,000**

IN LOCAL INVENTORY READY TO SHIP FROM 23,000 SQ FT FACILITY



**1,000,000+**

PARTS SHIPPED EACH YEAR FROM OUR WAREHOUSE



**99.99%**

SHIP-TO-PROMISE TRACK RECORD

## Local Expertise

Q: On a scale of 0-10... how likely would you be to recommend us? Why?

A: 10. [Due to] range of products, knowledgeable Customer Service Reps, helpful Sales Reps, large local inventory, competitive pricing. Not only doing it right, but having the attitude of wanting to do it right.

- Dave Kenyon, Advanced Ion Beam Technology



**50+**

LOCAL TEAM MEMBERS AVG TENURE 7 YEARS

## Industry Expertise



ALTERNATIVE ENERGY



BIOPHARM



FOOD BEVERAGE DAIRY



PETROCHEMICAL



SEMICONDUCTOR

**Swagelok**  
Swagelok Northern California

MAIN SALES & SERVICE FACILITY  
3393 West Warren Avenue, Fremont, CA  
7am-6pm Mon-Fri | 510.933.6200

WILL-CALL FACILITY  
540 East Weddell Dr, #4 & 5, Sunnyvale, CA  
7am-6pm Mon-Fri | 510.933.6200

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*Mission: Make it easy for companies working with critical gas and liquid applications to do business.*

"Customer focus means knowing what creates customer value and providing it with integrity. Integrity means doing the right thing with courage and character -- no excuses, no exceptions. We are committed to providing high value and high performance in our products, processes, and services. How are we doing? How can we improve? Please take a moment to let us know through our website or by phone." - Rod Fallow, President

## Proudly Providing Swagelok Products

Swagelok Company is a \$1.8 billion, privately-held company. Its manufacturing, research, technical support and distribution hubs support a global network of 200 sales and service centers in 70 countries. Through the years, you may have come to know our products under several names including Cajon®, Whitey®, and Nupro®. Today, they all bear the Swagelok® brand name.



5

TECHNICAL CENTERS  
WORLDWIDE



20

20 MANUFACTURING FACILITIES  
WORLDWIDE



170

ACTIVE PATENTS  
GLOBALLY



10,000,000

AVERAGE ANNUAL  
R&D INVESTMENT

## New Resources Website [norcal.swagelok.com](http://norcal.swagelok.com)

In the last 18 months we've posted 100+ items at our Resources website, including guides, bulletins, catalogs, and other items for download; how-to videos; slide decks from our presentations; information on training options; many dozens of articles by members of our local team; quick access to tools, and more.



BLOG



DOWNLOADS



TRAINING



VIDEOS



WEBINARS



CUSTOM SOLUTIONS



APPLICATION SUPPORT



EBUSINESS SOLUTIONS



EQUIPMENT & TOOLS



PRODUCT DELIVERY

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